ANNABELLE JIN-HENDEL

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EDUCATION

VANDERBILT UNIVERSITY OWEN GRADUATE SCHOOL OF MANAGEMENT

Nashville, TN

Master of Marketing, Expected Graduation May 2025

- GPA: 3.8
- Relevant Coursework: Digital Marketing, Marketing Analytics, Quantitative Analysis

BRYN MAWR COLLEGE

Bryn Mawr, PA

Bachelor of Arts, May 2024

Major: Neuroscience

- magna cum laude | GPA: 3.78 | Dean's List High Honors
- Activities: Women of Finance; Runner's Club

EXPERIENCE

CRAZY GNOME BREWERY & CYANIDE CIDER

Nashville, TN

Nashville, TN

2024 - Present

Marketing Intern

- Initiated and led two successful events with Vanderbilt Owen Graduate School of Management, overseeing all aspects from concept development to execution, including logistics, budgets, and attendee engagement.
- Created a website for Cyanide Cider and revamped Crazy Gnome Brewery's site, reinforcing distinct brand identities and driving a 15% increase in visitor engagement within the first month.
- Developed a digital audit and branded Instagram templates, streamlining social media strategy and boosting follower growth by 10%.

ACCELERATOR SUMMER BUSINESS IMMERSION, Vanderbilt University OGSM

Summer 2023 Student Consultant

- Collaborated in a team of 7 over 3 60-hour weeks to create marketing project proposals for clients, including Nashville Superspeedway, Dollar General, and Nissan, to increase sales and diversify customer base.
- Engaged in 72 hours of MBA-level coursework from VU faculty for application to client projects.
- Selected as top presentation and best research for the final project; selected as overall team MVP for entirety of the program.

INSOMNIA COOKIES Conshohocken, PA

2022 - 2023

Crew Member

- Applied previous customer sales experience in a fast-paced in-person and online environment.
- Collaborated with coworkers to drive sales and break in-store daily revenue records with over \$4.7K.

NORDSTROM Short Hills, NJ

Summer 2022

Seasonal Sales Associate

- Gained hands-on high-end retail experience by curating customer specific recommendations and managing check-outs, leveraged knowledge of high-end brands to drive sales in person and online.
- Competed in commission-based sales by creating personal client connections and informing customers of store loyalty programs, often exceeding \$4k in personal daily sales.

LEADERSHIP

VANDERBILT OWEN GRADUATE SCHOOL OF MANAGEMENT

Nashville, TN

2024 - 2025

Event Coordinator

- Designed and led two professional events, fostering networking and collaboration across Marketing, Finance, Accounting, and MBA programs.
- Developed and implemented an emailed survey to optimize scheduling based on attendee availability, while coordinating logistics and catering with Owen staff and external partners.

ADDITIONAL

- Computer Skills: Excel, Microsoft Office, Google Analytics Certified, Word, PowerPoint, Canva, Qualtrics, IBM SPSS, Wix, Social Media (Instagram, Facebook)
- Intellectual Skills: Excellent verbal and written communication, advanced quantitative ability, organization, diligence, team-oriented
- Interests: Consumer behavior, branding, marketing, creative content, music, swimming, hiking, and animal welfare; lifelong vegetarian